

Eurex Circular 026/18

Foreign Exchange (FX) derivatives: New Liquidity Provider scheme for FX Futures and FX Rolling Spot Futures

Summary

This circular announces a new Liquidity Provider (LP) scheme for FX Futures and FX Rolling Spot Futures. The new scheme will run from **1 June 2018** until **31 December 2027**.

Eurex Trading Participants who become LPs in the aforementioned products will be able to participate in up four different incentive schemes:

1. Up to 100 percent reduction on transaction fees;
2. Participation in a revenue sharing programme;
3. Monthly payments of €15,000 until the end of the year 2018 for “Early Movers” (limited to a maximum of five LPs);
4. Payment of a one-time “Additional Market Share” incentive of €500,000 to the “Top Five LPs” if a specific market share is reached on the basis of daily traded volumes during the fourth quarter of 2019.

Please refer to the attached document “Product Specific Supplement” for more details.

Interested Eurex Trading Participants are invited to become Liquidity Providers in the new FX Futures and FX Rolling Spot Futures scheme and to contact Eurex Exchange for this purpose.

Attachment:

- Product Specific Supplement

Date: 30 April 2018

Recipients: All Trading Participants of Eurex Deutschland and Vendors

Authorized by:
Mehtap Dinc

Target group:
• All departments

Related Eurex circular:
132/17

Related Eurex Clearing circular:
039/18

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Foreign Exchange (FX) derivatives: New Liquidity Provider scheme for FX Futures and FX Rolling Spot Futures

Eurex Exchange hereby announces a new Liquidity Provider (LP) scheme for FX Futures and FX Rolling Spot Futures. The new scheme will run from 1 June 2018 until 31 December 2027.

Eurex Trading Participants who become LPs in the aforementioned products will be able to participate in up to four different incentive schemes:

1. Up to 100 percent reduction on transaction fees;
2. Participation in a 50 percent revenue sharing programme for FX Futures and FX Rolling Spot Futures limited to the “Top Ten LPs” based on their market share;
3. Monthly payments of €15,000 until the end of the year 2018 for “Early Movers” (limited to a maximum of five LPs);
4. An additional one-time market share incentive of €500,000 will be offered among up to five Liquidity Providers after 31 December 2019, if the average daily trading volume during the fourth quarter of 2019 is equal to or higher than 25,000 contracts (single-counted) cumulated over all twelve FX Futures and FX Rolling Spot Futures.

Please note: Parts of the Liquidity Provider scheme for FX Futures and FX Rolling Spot Futures are only available to a limited number of Trading Participants. Therefore, it is obligatory that Trading Participants inform Eurex Exchange if they intend to participate in the scheme. Please refer to the attached document “Product Specific Supplement” for more details.

Participating in the scheme requires fulfilment of specific quality criteria and conditions, as outlined in the “Product Specific Supplement”.

Interested Eurex Trading Participants are invited to become Liquidity Providers in the FX Futures and FX Rolling Spot Futures scheme and to contact Eurex Exchange for this purpose. To register as “Early Mover” please send an e-mail to PS.CA@eurexexchange.com.

If you have any questions or require further information, please contact Joachim Heinz, tel. +49-69-211-1 59 55, joachim.heinz@eurexexchange.com, or Richard Lee Wilding, tel. +49-69-211-1 62 68, richard.wilding@eurexclearing.com.

30 April 2018

Liquidity Provider Scheme for FX Futures and FX Rolling Spot Futures

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Preamble

This Product Specific Supplement for FX Futures and FX Rolling Spot Futures (hereinafter referred to as "Product Specific Supplement") forms an integral part of the LPA (Liquidity Provider Agreement). For the avoidance of doubt, Sec. 1 of the LPA applies.

As of 01 June 2018 three Liquidity Provider schemes for FX Futures and FX Rolling Spot Futures will be offered until and including 31 December 2027. A package is offered for each Liquidity Provider scheme. Additionally, a combined revenue sharing scheme will be offered as of 01 June 2018 until and including 31 December 2027. Furthermore, an early mover scheme will be offered until and including 31 December 2018 (registration required) and an additional market share scheme (registration required) will be offered for the period from 01 June 2018 to 31 December 2019.

In case the growth plans targeted are far below the expected growth (e.g. if average daily volumes are below 50% of the targeted ADV of 25.000 contracts, e.g. 12.500 contracts in Q4/2019), Eurex Group shall have the right to terminate the program terms after 31 December 2019 by informing the participants registered with a one month notice.

The rights set out in the LPA remain unaffected by the possibility of termination described above.

1. Applicable Building Blocks

Pursuant to Sec. 2.3 of the General Supplement to the LPA, the granting of rebates and the concrete rebate levels to be applied on the respective transaction fees are dependent on the fulfilment of Building Blocks. For this Product Specific Supplement, the following Building Blocks are applicable:

Scheme	Product Scope	Basis	Package	Strategy	Larger Size	Tighter Spread	Stress Presence	Revenue Sharing
		BBB	PBB	CBB	LBB	TBB	SBB	
FX Futures Outrights	All FX Futures	✓	✓					✓
FX Futures Calendar Spreads	All FX Futures	✓	✓					✓
FX RS Futures	All FX Rolling Spot Futures	✓	✓					✓

2. Liquidity Provider Rebates

Upon fulfilment of the Building Block requirements of one product, Liquidity Providers shall receive a fee rebate as specified in section 3 of the General Supplement to the LPA in accordance with the table below. Depending on the month the Package Block requirements will be fulfilled for the first time, the Liquidity Provider receives a package rebate of either 100% or 50%.

A multiple refund will not take place upon fulfilment of more than one scheme in one product.

The evaluation takes place on a monthly basis.

Execution type	Building Block	First fulfilment latest by:	FX Futures Outrights	FX Futures Calendar Spreads	FX RS Futures
Order book	Basis		0%		0%
	Package	31.12.2020	100%		100%
		31.12.2027	50%		50%
	Total		50% / 100%		50% / 100%
Off-book*	Basis		0%		0%
	Package	31.12.2020	100%		100%
		31.12.2027	50%		50%
	Total		50% / 100%		50% / 100%

* Only off-book block and multilateral transactions are eligible for off-book rebates for Liquidity Provisioning

3. Building Block Requirements

3.1. Basis Block Requirements

In order to receive the Liquidity Provider rebates pursuant to Sec. 2 above, the following quotation requirements shall apply to each product individually:

	FX Futures Outrights	FX Futures Calendar Spreads	FX RS Futures
Quotation Period:	Three quotation periods are offered: Asian Time Zone: 00:00 – 10:00 CET European Time Zone: 08:00 – 18:00 CET US American Time Zone: 13:00 – 23:00 CET		
Required Coverage:	80% of one of the three time zones		
Maturity Range:	The front quarterly month needs to be quoted	Four calendar spreads need to be quoted (cp. Sec. 5)	The contract needs to be quoted
Minimum Quote Size:	See quotation parameters table below (cp. Sec. 5)		
Maximum Spread:	See quotation parameters table below (cp. Sec. 5)		

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3.2. Package Block Requirements

For each scheme a package is available with products on twelve currency pairs:

Currency Pair	FX Futures Outright	FX Futures Calendar Spreads	FX Rolling Spot Future Product ID
EUR/USD	FCEU	FCEU	RSEU
EUR/CHF	FCEF	FCEF	RSEF
EUR/GBP	FCEP	FCEP	RSEP
EUR/AUD	FCEA	FCEA	RSEA
EUR/JPY	FCEY	FCEY	RSEY
GBP/CHF	FCPF	FCPF	RSPF
GBP/USD	FCPU	FCPU	RSPU
USD/CHF	FCUF	FCUF	RSUF
AUD/USD	FCAU	FCAU	RSAU
USD/JPY	FCUY	FCUY	RSUY
NZD/USD	FCNU	FCNU	RSNU
AUD/JPY	FCAY	FCAY	RSAY

	FX Futures Outrights	FX Futures Calendar Spreads	FX RS Futures
Package components:	All twelve FX Futures, see table above		All twelve FX Rolling Spot Futures, see table above
Fulfilment Criterion:	Until 31.12.2018: Fulfilment of Basis Block requirements in 7 out of 12 products of the package From 01.01.2019: Fulfilment of Basis Block requirements in 8 out of 12 products of the package		
Mandatory Products:	FCEU, FCPU	FCEU, FCPU	RSEU, RSPU

4. Other monetary incentive schemes

4.1. Revenue Sharing

A combined revenue sharing scheme for FX Futures (outrights and calendar spreads) and for FX Rolling Spot Futures are offered as of 01 June 2018 until 31 December 2027 in accordance with section 3.1.2 of the General Supplement to the LPA. The evaluation takes place on a quarterly basis.

	FX Futures (outrights and calendar spreads)	FX Rolling Spot Futures
Revenue Sharing Pool:	Up to 50% of the net revenues (order book and off-book) minus 0.05 USD per traded contract of all 12 FX Futures in the respective quarter	Up to 50% of the net revenues (order book and off-book) minus 0.05 USD per traded contract of all 12 FX Rolling Spot Futures in the respective quarter
Participation Condition:	In all months in the respective quarter the Package Block requirements in the schemes "FX Futures" and "FX Rolling Spot Futures" need to be fulfilled in order to participate in the combined revenue sharing scheme. The requirements of the scheme "FX Futures (outrights and calendar spreads)" can be fulfilled by fulfilling the Package Block either of the outright scheme or the calendar spread scheme.	
Number of Participants:	Up to 10	Up to 10
Qualification criterion:	The top 10 fulfilling Liquidity Providers participate; ranked according to their share of trading volume on M- and P-accounts (order book and off-book) of all fulfilling Liquidity Providers in all 12 FX Futures	The top 10 fulfilling Liquidity Providers participate; ranked according to their share of trading volume on M- and P-accounts (order book and off-book) of all fulfilling Liquidity Providers in all 12 FX Rolling Spot Futures
Distribution Method:	<p>The revenue sharing pool will be distributed proportionally between all qualifying Liquidity Providers according to their share of weighted trading volume in M- and P-accounts (order book and off-book)</p> <p>Depending on the date the Liquidity Provider fulfils the participation condition for the revenue sharing scheme for the first time, the trading volume will be weighted with the following factors until the scheme expires:</p> <p>Until 31.12.2018: 2.0 Until 31.12.2020: 0.8 Until 31.12.2022: 0.5 Until 31.12.2027: 0.2</p>	<p>The revenue sharing pool will be distributed proportionally between all qualifying Liquidity Providers according to their share of weighted trading volume in M- and P-accounts (order book and off-book)</p> <p>Depending on the date the Liquidity Provider fulfils the participation condition for the revenue sharing scheme for the first time, the trading volume will be weighted with the following factors until the scheme expires:</p> <p>Until 31.12.2018: 2.0 Until 31.12.2020: 0.8 Until 31.12.2022: 0.5 Until 31.12.2027: 0.2</p>
Market Share:	Artificial creation of market share will not be counted as market share and the Liquidity Provider might be excluded from the revenue sharing scheme for the respective period	

VAT on the Revenue Sharing amounts shall be borne by the Liquidity Provider, if applicable, and will be offset against any due and unpaid Revenue Sharing amount.

4.2. Early Mover Incentive (Stipends)

Until and including 31 December 2018 an additional incentive of a monthly EUR 15.000 stipend will be offered for the first five Liquidity Providers who register for the early mover incentive scheme latest by 01 July 2018 via an informal email to PS.CA@eurexchange.com.

The time stamp of the mail will be relevant to select the first five Liquidity Providers. Shall one of the first five Liquidity Providers not fulfil the requirements of the early mover incentive scheme in 2 consecutive months, the Liquidity Provider will no further participate in the scheme and will be replaced by the Liquidity Provider whose registration email was ranked 6 or higher. Registrations later than 01 July 2018 will not be taken into account.

In order to receive the monthly stipends of EUR 15.000 the Liquidity Provider must fulfil the package block requirements in one FX Futures scheme (outrights or calendar spreads) and additionally the package block requirements in the FX Rolling Spot Futures scheme.

Eurex Clearing shall be entitled to pay the stipends to the account of the Clearing Member of the respective Liquidity Provider that has qualified for the stipends payment according to this section 4.2. Liquidity Provider shall authorise its Clearing Member to collect payment of stipends on his behalf.

4.3. Additional Market Share Incentive

An additional market share incentive of a one-time share of EUR 500.000 among up to five Liquidity Providers will be offered once after 31 December 2019 if the average daily trading volume during Q4 2019 is equal to or higher than 25.000 contracts (single counted) cumulated over all twelve FX Futures and FX Rolling Spot Futures.

The five Liquidity Providers will be the first five Liquidity Providers who register for the market share incentive scheme latest by 01 July 2018 via an informal email to PS.CA@eurexchange.com. The time stamp of the mail will be relevant to select the first five Liquidity Providers.

Shall one of the first five Liquidity Providers not fulfil the requirements of the market share incentive scheme in one month, the Liquidity Provider will not participate in the payment distribution after 31 December 2019 and will be replaced by the Liquidity Provider whose registration email was ranked 6 or higher. Registrations later than 01 July 2018 will not be taken into account. The successor will receive incentives only if he fulfilled the below mentioned conditions each month since 01 July 2018.

In order to receive a share of the one-time payment of EUR 500.000 the Liquidity Provider must fulfil the package block requirements in one FX Futures scheme (outright or calendar spreads) and additionally the package block requirements in the FX Rolling Spot Futures scheme in each month until 31 December 2019.

The one-time payment of EUR 500.000 will be distributed proportionally between all qualifying Liquidity Providers according to their share of trading volume in M- and P-accounts (order book and off-book) of all participating Liquidity Providers between 01 June 2018 and 31 December 2019.

5. Quotation Requirements

5.1. Quotation parameters

FX Futures Outrights:

Currency Pair	Product ID	Expiration	Maximum Spread (ticks)	Basis Minimum Quote Size (contracts)
EUR/USD	FCEU	Q1	8	15
EUR/CHF	FCEF	Q1	15	10
EUR/GBP	FCEP	Q1	14	10
EUR/AUD	FCEA	Q1	45	10
EUR/JPY	FCEY	Q1	19	10
GBP/CHF	FCPF	Q1	32	10
GBP/USD	FCPU	Q1	18	20
USD/CHF	FCUF	Q1	13	10
AUD/USD	FCAU	Q1	13	10
USD/JPY	FCUY	Q1	8	10
NZD/USD	FCNU	Q1	16	10
AUD/JPY	FCAY	Q1	19	10

FX Futures Calendar Spreads:

Currency Pair	Product ID	Expiration	Maximum Spread (ticks)	Basis Minimum Quote Size (contracts)
EUR/USD	FCEU	1x2	6	50
		1x3	6	50
		2x3	6	50
		Q1xQ2	6	50
EUR/CHF	FCEF	1x2	7	50
		1x3	7	50
		2x3	7	50
		Q1xQ2	7	50
EUR/GBP	FCEP	1x2	7	50
		1x3	7	50
		2x3	7	50
		Q1xQ2	7	50
EUR/AUD	FCEA	1x2	9	25
		1x3	9	25
		2x3	9	25
		Q1xQ2	9	25
EUR/JPY	FCEY	1x2	8	25
		1x3	8	25
		2x3	8	25
		Q1xQ2	8	25
GBP/CHF	FCPF	1x2	9	25
		1x3	9	25
		2x3	9	25
		Q1xQ2	9	25
GBP/USD	FCPU	1x2	6	50
		1x3	6	50
		2x3	6	50
		Q1xQ2	6	50
USD/CHF	FCUF	1x2	7	25
		1x3	7	25
		2x3	7	25
		Q1xQ2	7	25
AUD/USD	FCAU	1x2	7	50
		1x3	7	50
		2x3	7	50
		Q1xQ2	7	50
USD/JPY	FCUY	1x2	6	50
		1x3	6	50
		2x3	6	50
		Q1xQ2	6	50
NZD/USD	FCNU	1x2	8	25
		1x3	8	25
		2x3	8	25
		Q1xQ2	8	25
AUD/JPY	FCAY	1x2	8	25
		1x3	8	25
		2x3	8	25
		Q1xQ2	8	25

FX Rolling Spot Futures:

Currency Pair	Product ID	Maximum Spread (ticks)	Basis Minimum Quote Size (contracts)
EUR/USD	RSEU	8	15
EUR/CHF	RSEF	15	10
EUR/GBP	RSEP	14	10
EUR/AUD	RSEA	45	10
EUR/JPY	RSEY	19	10
GBP/CHF	RSPF	32	10
GBP/USD	RSPU	18	10
USD/CHF	RSUF	13	10
AUD/USD	RSAU	13	10
USD/JPY	RSUY	8	10
NZD/USD	RSNU	16	10
AUD/JPY	RSAY	19	10