EUREX Architects of trusted markets



# **Options on ETFs**

#### **Product Presentation**

#### Agenda

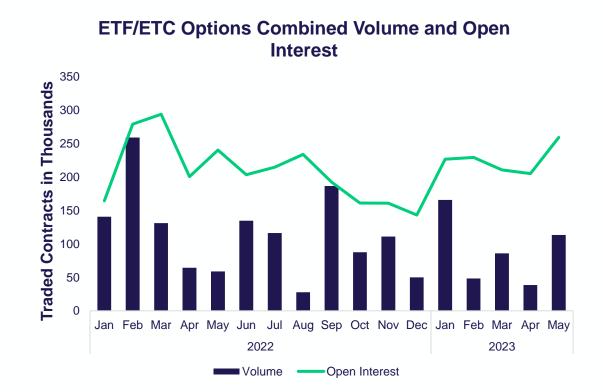
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- 8 Gold Outperformed All Other Asset Classes IGLN LN

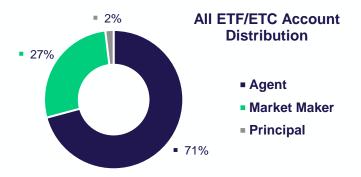
Renewed Demand for Copper – COPA LN 10 The Case for Brent Crude – BRNT LN 11 Nickel a Source of Green Demand - NICK 12 LN 13 iShares Diversified Commodity Swap UCITS ETF – ICOM LN Eurex ETC Options Offering 14 Why Trade ETC Options at Eurex? 15

### **Current Market Update – ETF/ETC Options**

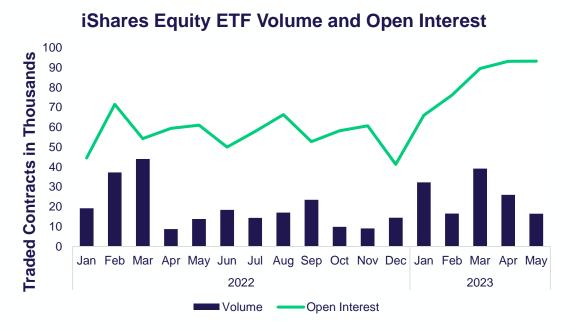


#### **Status Report**

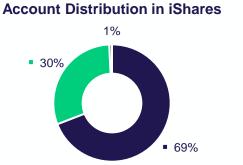
- Stronger start in 2023 with 1.56 billion EUR notional traded in January across the entire segment versus 1.32 billion EUR at the same time last year
- Traded notional since beginning of 2022:
  - 53% in iShares Physical Gold (IGLN)
  - 9% in iShares EURO STOXX 50® (EUN2)
  - 8% in iShares USD High Yield Corporate Bond (EHYU)



### **Volume Development of iShares Equity and ETC Options**



Principal



Market Maker

 37% of traded notional is in iShares Core S&P 500 UCITS Options (EUN2) and 36% in iShares Core FTSE 100 UCITS Options (ISF).

ETC Volume and Open Interest



Account Distribution in ETC

 90% of traded notional is in iShares Physical Gold Options (IGLN) and 9% in WisdomTree WTI Crude Oil Options (OCRU)

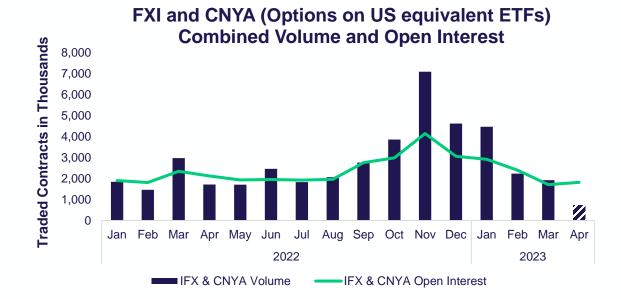
65%

Agent

## **Key Growth Factors for the European ETF Market**

Underlying Market	Options Market
Education and Distribution (= more investors)	
<ul> <li>Product benefits (e.g. transparency, low cost etc.)</li> <li>Further investor education</li> <li>Growing institutional use (including insurance companies)</li> <li>Lower barriers across individual markets</li> </ul>	<ul> <li>Product benefits (e.g. physical delivery, UCITS compliant)</li> <li>Locally listed ETFs remain very important (e.g. LSE only)</li> <li>Close cooperation with retail brokers to offer ETF options</li> </ul>
Regulation (= streamlining operations)	
<ul> <li>MiFID II – increase market efficiency and choice, push more trading onto regulated trading venues</li> <li>Retail Distribution Review (RDR) – shift toward fee-based advice</li> <li>Capital Markets Union (CMU) – remove barriers to cross-border investments</li> </ul>	<ul> <li>UCITS regulation limiting use of non UCITS products</li> <li>Centralised settlement (T2S) – ECB's effort to create a centralised European settlement system</li> </ul>
Technology (= higher penetration)	
<ul> <li>Expansion of robo-advisors, ETF strategists (e.g. an investment advisor that constructs portfolios of ETFs) and online platforms</li> </ul>	
Liquidity and choice (= bigger size and diverse base of users)	
<ul> <li>Increased number of asset classes and types of ETFs (e.g. fixed income, commodities as well active ETFs)</li> </ul>	<ul> <li>Cover wide array of underlying's to give investors choice</li> <li>On screen liquidity by a number of Market Makers on most options</li> </ul>
EUREX	5 29 May 2023

### **China Reopening to Boost Global Growth**



European listed ETFs	Price (EUR)	AUM (Mil EUR)
iShares China Large Cap UCITS ETF	74.12	641
iShares MSCI China A UCITS ETF	4.45	3,010
iShares DivDAX® UCITS ETF	19.44	558

#### New Measures in May 2023

- China's rollback of its zero-COVID policy at the end of 2022 as well as it scrapping the quarantine requirements for international arrivals in January has prompted new demand for exposure to the Chinese market
- A set of ETF Options on Chinese ETFs is the latest to be added to the existing Equity ETF Options suite to capture this demand
- As iShares Core DAX® UCITS ETF is currently trading, it is a good addition to also include the dividend counterpart to the iShares product suite with new options on iShares DivDAX® UCITS ETF.
- The new options are physically settled in an UCITS compliant ETF

## **Existing Equity & FI ETF Offerings**

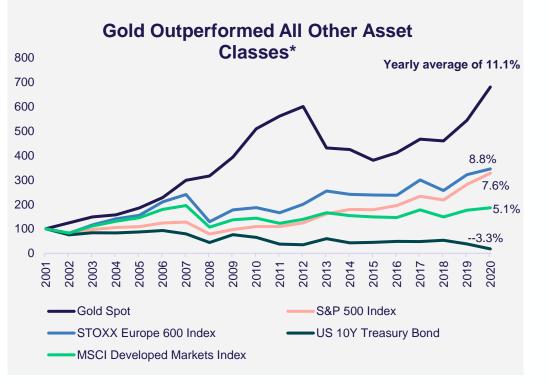
Product Name	Underlying ISIN	Underlying Ticker	Underlying Market	Currency	Income	ETF Fact Sheet Online	Eurex Contract Codes	Launch Date	Contract Size Options	Tick Size Options	Minimum Block Size Options	Exercise	Final Settlement Price	Maturity (months)	Trading Hours
iShares Equity ETFs															
iShares Core DAX <sup>®</sup> UCITS ETF (DE)	DE0005933931	DAXEX GY	XETR	EUR	Dist.	Link	EXS1	Nov-02	100	0.01	2500	American	Close	24	9:00-17:30
iShares Core EURO STOXX 50 <sup>®</sup> UCITS ETF	IE0008471009	EUN2 GY	XETR	EUR	Dist.	Link	EUN2	Nov-02	100	0.01	5000	American	Close	24	9:00-17:30
iShares SMI <sup>®</sup> (CH)	CH0008899764	CSSMI SW	XSWX	CHF	Dist.	<u>Link</u>	XMT	Nov-02	100	0.01	1000	American	Close	24	9:00-17:30
iShares EURO STOXX Banks 30-15 UCITS ETF (DE)	DE0006289309	SX7EEX GY	XETR	EUR	Dist.	<u>Link</u>	EXX1	Apr-17	100	0.01	5000	American	Close	24	9:00-17:30
iShares STOXX Europe 600 UCITS ETF (DE)	DE0002635307	SXXPIEX GY	XETR	EUR	Dist.	Link	EXSA	Apr-17	100	0.01	2000	American	Close	24	9:00-17:30
iShares Core MSCI Europe UCITS ETF (Dist)	IE00B1YZSC51	IQQY GY	XETR	EUR	Dist.	Link	IQQY	Apr-17	100	0.01	1500	American	Close	24	9:00-17:30
iShares MSCI Emerging Markets UCITS ETF (Dist)	IE00B0M63177	IDEM LN	XLON	USD	Dist.	Link	IDEM	Apr-17	100	0.01	1000	American	Close	24	9:00-17:30
iShares Core MSCI World UCITS ETF	IE00B4L5Y983	IWDA LN	XLON	USD	Acc.	Link	IWDA	Apr-17	100	0.01	1000	American	Close	24	9:00-17:30
iShares Core S&P 500 UCITS ETF	IE00B5BMR087	CSPX LN	XLON	USD	Acc.	Link	CSPX	Apr-17	10	0.01	750	American	Close	24	9:00-17:30
iShares NASDAQ 100 UCITS ETF	IE00B53SZB19	CNDX LN	XLON	USD	Acc.	Link	CNDX	May-21	10	0.01	250	American	Close	24	9:00-17:30
iShares Core FTSE 100 UCITS ETF (Dist)	IE0005042456	ISF LN	XLON	GBX	Dist.	Link	ISF	Apr-17	1,000	0.25	750	American	Close	24	9:00-17:30
iShares FTSE 250 UCITS ETF (Dist)	IE00B00FV128	MIDD LN	XLON	GBX	Dist.	Link	MIDD	Feb-19	100	0.25	1000	American	Close	24	9:00-17:30
iShares MSCI Brazil UCITS ETF (DE)	DE000A0Q4R85	4BRZ GY	XETR	USD	Acc.	Link	4BRZ	Feb-19	100	0.01	500	American	Close	24	9:00-17:30
iShares European Property Yield UCITS ETF (Dist)	IE00B0M63284	IPRP NA	XAMS	EUR	Dist.	<u>Link</u>	IPRP	Feb-19	100	0.01	500	American	Close	24	9:00-17:30
iShares China Large Cap UCITS ETF USD (Dist)	IE00B02KXK85	IDFX LN	XLON	USD	Dist.		IDFX	May-23	100	0.01	200	American	Close	24	9:00-17:30
iShares MSCI China A UCITS ETF USD (Acc)	IE00BQT3WG13	CNYA LN	XLON	USD	Acc.		CNYA	May-23	1,000	0.01	250	American	Close	24	9:00-17:30
iShares DivDAX <sup>®</sup> UCITS ETF (DE)	DE0002635273	DDAXKEX GY	XETR	EUR	Dist.	<u>Link</u>	EXSB	May-23	100	0.01	500	American	Close	24	9:00-17:30
iShares S&P 500 Financials Sector UCITS ETF	IE00B4JNQZ49	IUFS LN	XLON	USD	Acc.	Link	IUFS	Feb-19	1,000	0.01	500	American	Close	24	9:00-17:30
iShares S&P 500 Health Care Sector UCITS ETF	IE00B43HR379	IUHC LN	XLON	USD	Acc.	Link	IUHC	Feb-19	1,000	0.01	500	American	Close	24	9:00-17:30
iShares S&P 500 Information Technology Sector UCITS ETF	IE00B3WJKG14	IUIT LN	XLON	USD	Acc.	Link	IUIT	Feb-19	1,000	0.01	500	American	Close	24	9:00-17:30
iShares S&P 500 Energy Sector UCITS ETF	IE00B42NKQ00	IUES LN	XLON	USD	Acc.	<u>Link</u>	IUES	Feb-19	1,000	0.01	500	American	Close	24	9:00-17:30
iShares Fixed Income ETFs															
iShares USD High Yield Corporate Bond ETF	IE00B4PY7Y77	IHYU LN	XLON	USD	Dist.	Link	EHYU / OHYU	Nov-17	100	0.01	100	European /American	Close	36	9:00-17:30
iShares J.P. Morgan USD Emerging Market Bond ETF	IE00B2NPKV68	IEMB LN	XLON	USD	Dist.	Link	EEMB / OEMB	Nov-17	100	0.01	100	European /American	Close	36	9:00-17:30
iShares USD Corporate Bond ETF	IE0032895942	LQDE LN	XLON	USD	Dist.	Link	ELQD / OQDE	Nov-17	100	0.01	100	European /American	Close	36	9:00-17:30
iShares EUR High Yield Corporate Bond ETF	IE00B66F4759	IHYG LN	XLON	EUR	Dist.	Link	OHYG	Dec-19	100	0.01	100	European	Close	12	9:00-17:30
iShares Core EUR Corporate Bond ETF	IE00B3F81R35	IEAC LN	XLON	EUR	Dist.	Link	OEAC	Dec-19	100	0.01	100	European	Close	12	9:00-17:30
iShares USD Treasury Bond 20+yr UCITS ETF	IE00BSKRJZ44	IDTL LN	XLON	USD	Dist.	Link	ODTL	Mar-20	2,000	0.01	100	European	Close	12	9:00-17:30

#### **Record High Gold Price Drives Investment in Gold-backed ETCs and Resources Allocated to Precious Metal Desks**

Historical Context	<ul> <li>Historically, gold upheld an important role in development of countries and was popularly used as a medium of exchange for centuries</li> <li>After the collapse of the Bretton Woods system and abolishment of the Gold Standard in the 1970s, gold developed characteristics of a strategic investment vehicle as opposed to being solely a monetary asset</li> </ul>
Investment in Gold	<ul> <li>Since 2001, investment demand for gold worldwide has grown on average 10% per year, driven by:</li> <li>New ways to access the market, such as physical gold-backed ETCs</li> <li>Expansion of the middle class in Asia</li> <li>Renewed focus on effective risk management following the 2008–2009 financial crisis in the US and Europe</li> </ul>
Recent Development	<ul> <li>According to the World Gold Council, daily trading volumes across all gold markets averaged \$147 bn during February 2023 and global gold ETFs retained steady volumes</li> <li>Volumes in gold prices hit rose to almost \$1,900 in January 2023, reaching the highest level since April 2022. This is complemented by increased gold demand to 4,741 tonnes in 2022 and an increase of 5.3% in collective gold ETF assets under management to \$213bn</li> <li>Due to increased client demand for gold and other precious metals, investment banks have allotted more resources to its precious metals trading desk</li> </ul>

#### Gold Outperformed All Other Asset Classes – IGLN LN

Gold as a Distinct Asset Class	<ul> <li>Capital growth returns: gold has outperformed every other asset classes and grown over 10% per annum for the two past decade</li> <li>High inflation environment: gold has historically rallied in periods of high inflation</li> <li>Portfolio diversification: precious metals tend to rise in value when other assets are falling</li> <li>Safe haven: gold perform well whenever there are recessions, geopolitical tensions, economic slowdowns and volatility</li> <li>Industry dynamics: declining gold supply, mine lives in the gold sector are at the lowest in more than 30 years and major gold discoveries have declined significantly</li> </ul>
Exposure to Gold	<ul> <li>Gold certificates: direct exposure but very illiquid</li> <li>Gold ETC: direct exposure and highly liquid</li> <li>Gold Futures: low up-front capital but contracts are time-limited</li> </ul>



\* All products are denominated in USD

### **Renewed Demand for Copper – COPA LN**

Technical Milestone	Price Dynamics	<ul> <li>Copper traded above \$9,000 per tonne in January 2023, ignited by the re-opening of China's economy.</li> <li>Previous highs were achieved in May 2021, reaching over \$10,000 for the first time in a decade. This surpassed its previous high of \$9,730 a tonne achieved during the commodities boom in 2011</li> </ul>
Fundamentals	Demand Side	<ul> <li>Powerful cyclical indicator: Cyclicality due to copper's widespread application in economic sectors means industrial cycle turning post Covid facilitated demand.</li> <li>Ubiquity &amp; Utility: Intense in renewable energy and the most cost effective, conductive metal used in storing and transporting electricity – playing a key role towards sustainable energy transition.</li> </ul>
Fundamentals	Supply Side	<ul> <li>Tight Supply: Long lead times in supply response and a drop in copper production in Chile due to tough operating environment brought about by Covid. This trend continued in 2022.</li> <li>Disruption of output in Peru, the world's second-biggest producer, stimulated a rally of more than 20 per cent over 3 months in November 2022</li> </ul>

### **The Case for Brent Crude – BRNT LN**

Technical Milestone	Price Dynamics	<ul> <li>Oil Prices have risen in 2022 following the Russian invasion of Ukraine: Brent crude soil spot averaged \$100/b in 2022. Currently trading at around \$75/b as of March 2023 after recent lows - expectations starting to improve following systemic risk fears over the collapse of SVB calming.</li> <li>Portfolio Diversification: Largely uncorrelated to equity markets - can serve as a useful hedge, particularly during episodes of high inflation</li> </ul>
Fundamentala	Demand Side	<ul> <li>Demand recovery: Despite robust Russian oil flows and macroeconomic uncertainty across the banking sector, there are signs of strong demand from the re-opening of economy in China – Asia expected to account for 76% of global oil demand (JPMorgan Chase &amp; Co)</li> </ul>
Fundamentals	Supply Side	<ul> <li>Politically driven market: Geopolitical tensions and supply-disruptions including the recent unrest in Kazakhstan and sanctions on oil producing countries likely to impact Brent Crude Prices.</li> </ul>

### Nickel a Source of Green Demand – NICK LN

Technical Milestone	Price Dynamics	<ul> <li>Despite short-term volatility, the LME 3M nickel price is forecasted to average \$27,518/t in 2023, with a potential for an upward shift due to improving global macroeconomic sentiment (S&amp;P Global).</li> <li>Uncertainty caused by Nickel short squeeze in 2022 stimulated bullish sentiment</li> </ul>
Fundamentals	Demand Side	<ul> <li>Use cases:</li> <li>increasing demand for electric vehicles and energy storage expected to drive demand for Nickel, alongside its use cases in stainless steel.</li> <li>Nickel is also used in the aerospace, construction, and chemical industries, and increasing demand from these sectors is expect to support nickel prices</li> <li>Clean energy and electronification of transportation</li> </ul>
T unuamentais	Supply Side	<ul> <li>Projects:</li> <li>New projects across Indonesia, Africa, Canada and US likely to influence supply.</li> <li>Tsingshan Holding Group, One of the largest Chinese stainless steel and nick producers, plans to add refined nickel to its production mix - potential to facilitate growing demand for battery-grade nickel.</li> </ul>

### **iShares Diversified Commodity Swap UCITS ETF – ICOM LN**

- Aims to track performance of Bloomberg Commodity (SM) (Total Return Index)
- Inception Date: 18<sup>th</sup> July 2017
- Base Currency: USD
- Exposure to 19 commodities representing energy, precious metals, industrial metals, livestock and agriculture
- Annualised Total Return (%) as of 30 April 2021: 48.17 (1-year), 1.48 (3-year), 3.38 (since inception)

- Indirect exposure to different commodity contracts from a variety of different sectors
- Portfolio diversification: alongside traditional allocation of bonds and equities
- Low cost access to a broad range of commodities through a single total return swap
- Total Return Swap: Transparent, cost efficient and liquid

Product

**Overview** 

**Key Benefits** 

### **Eurex ETC Options Offering**

Product Name	Underlying ISIN	Underlying Ticker	Underlying Market	Currency	Income	ETF Fact Sheet Online	Eurex Contract Codes	Launch Date	Contract Size Options	Tick Size Options	Minimum Block Size Options	Exercise	Final Settlement Price	Maturity (months)	Trading Hours
Exchange Traded Commodities															
WisdomTree WTI Crude Oil	GB00B15KXV33	CRUD LN	XLON	USD	None	Link	OCRU	Jul-11	1,000	0.01	200	European	Close	60	9:00-17:30
WisdomTree Brent Crude Oil	JE00B78CGV99	BRNT LN	XLON	USD	None	Link	BRNT	May-21	100	0.01	250	European	Close	60	9:00-17:30
WisdomTree Physical Gold	JE00B1VS3770	PHAU LN	XLON	USD	None	Link	OPHA	Jul-11	10	0.01	500	European	Close	60	9:00-17:30
WisdomTree Nickel	GB00B15KY211	NICK LN	XLON	USD	None	Link	NICK	May-21	100	0.01	250	European	Close	60	9:00-17:30
WisdomTree Copper	GB00B15KXQ89	COPA LN	XLON	USD	None	Link	СОРА	May-21	100	0.01	250	European	Close	60	9:00-17:30
Xetra-Gold <sup>®</sup>	DE000A0S9GB0	4GLD GY	XETR	EUR	None	Link	OXGL	Sep-10	100	0.01	250	European	Close	60	9:00-17:30
iShares Diversified Commodity Swap UCITS ETF	IE00BDFL4P12	ICOM LN	XLON	USD	None	<u>Link</u>	ICOM	May-21	1,000	0.01	250	American	Close	24	9:00-17:30
iShares Physical Gold ETC	IE00B4ND3602	IGLN LN	XLON	USD	None	<u>Link</u>	IGLN	May-18	100	0.01	2000	American	Close	60	9:00-17:30
iShares Physical Silver ETC	IE00B4NCWG09	ISLN LN	XLON	USD	None	Link	ISLN	Apr-19	100	0.01	500	American	Close	24	9:00-17:30

### Why Trade ETC Options at Eurex?



Hedge your ETC exposure in a transparent and regulated exchange environment



Simple, cost-efficient and secure access the precious metal market with a return equivalent to movements in the gold spot price



Use Eurex Trade Entry Services to enter bilaterally agreed **Block Trades** and benefit from the flexibility of customized trading and the advantages of centralized clearing and settlement



Access to options listed on a UCITS compliant instruments without the need to worry about taking physical delivery

**EUREX** Architects of trusted markets



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