X-pand into the Future

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Authorized by: Andreas Preuß

U **High priority**

Eurex to modify prices with view to further growth

Contact: Gregor Althoff, tel. +49-69-211-1 89 22, e-mail: gregor.althoff@eurexchange.com

Content may be most important for:
Ü All departments

Attachments:
none

Summary:

Eurex is to launch an incentive program designed to increase client proprietary trading as well as comprehensive measures to further optimize Eurex technology. Both measures aim primarily to increase fully computer-supported trading, known as “algorithmic trading”. Furthermore, prices in individual product groups will be harmonized in a drive to make the products in question even more attractive.

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Incentive program to increase proprietary trading and algorithmic trading via volume discounts/ Implementation of the "Eurex Technology Roadmap"

Eurex is to launch an incentive program designed to increase client proprietary trading as well as comprehensive measures to further optimize Eurex technology. Both measures aim primarily to increase fully computer-supported trading, known as "algorithmic trading". Furthermore, prices in individual product groups will be harmonized in a drive to make the products in question even more attractive.

The program designed to boost proprietary trading will be introduced on 1 February 2007 and will include volume discounts for exchange-based transactions in key Eurex product groups. The discounts offered will amount to 10, 20 or 30 percent, depending on the specific product group thresholds. For capital market futures, for example, a discount of 10 percent will apply to volumes of between 0.4 million and 0.8 million contracts traded. This discount will increase to 20 percent for volumes of up to 2.4 million contracts, and to 30 percent for any volume in excess of this threshold. This means that proprietary trading clients can trade and clear additional contract volumes at a cost that is up to 30 percent cheaper than at present. As far as the globally traded Bund Future contract is concerned, this corresponds, for example, to a reduction from EUR 0.20 to EUR 0.14 per contract in the highest discount category.

Eurex will also be reducing the prices for Swiss and US equity options to EUR 0.20 and CHF 0.30, respectively, bringing them into line with the prices that currently apply to most European equity options. With respect to capital market products, all futures and options will also be harmonized at the lowest price level of EUR 0.20 or CHF 0.30 – the price that already applies to derivatives based on German government bonds, for example. To achieve these harmonizations, Eurex is lowering the fees for CONF futures, Eonia futures and futures and options on the 3-month Euribor.

The implementation of the "Technology Roadmap" is Eurex's way of responding to the growing importance of algorithmic trading on the derivatives market and will allow it to set up the systems required in order to enable future growth in this segment. Eurex will be able to offer its clients higher data throughput rates and faster system response times, moves that will help to optimize trading activity at operational level. With effect from 18 December 2006, Eurex will be providing its clients with all order book updates and, as a result, the entire price chain in real time and on an unnetted basis for the first time. In the course of 2007, Eurex clients will be able to configure the delivery of the order book data they wish to receive themselves, giving them even more scope to tailor the service to suit their needs.

The optimization of various different software components, such as the matcher and the broadcasting modules will also allow Eurex to considerably reduce system response times and to boost the throughput of the entire system. This, combined with upgrades to the Eurex hardware, i.e. increase in the number of hosts, the available CPU performance and the storage media, will lay the foundation for further growth. Once the measures have been implemented in full, the Eurex platform will offer substantially faster response times and will be able to process a transaction volume of more than one billion quotes a day.

Overview of volume discounts as of 1 February 2007

Product Group	**Threshold 1** (number of contracts)	**Threshold 2** (number of contracts)	**Threshold 3** (number of contracts)	**Rebate Band 1**	**Rebate Band 2**	**Rebate Band 3**
Interest Rate Products						
§ Futures	400,000	800,000	2,400,000	10%	20%	30%
§ Options	10,000	20,000	60,000	10%	20%	30%
Equity Index Products						
§ Futures	200,000	400,000	1,200,000	10%	20%	30%
§ Options	40,000	80,000	240,000	10%	20%	30%
Equity Products						
§ Options	100,000	200,000	600,000	10%	20%	30%

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