Eurex Repo

Secured Funding & Financing Markets

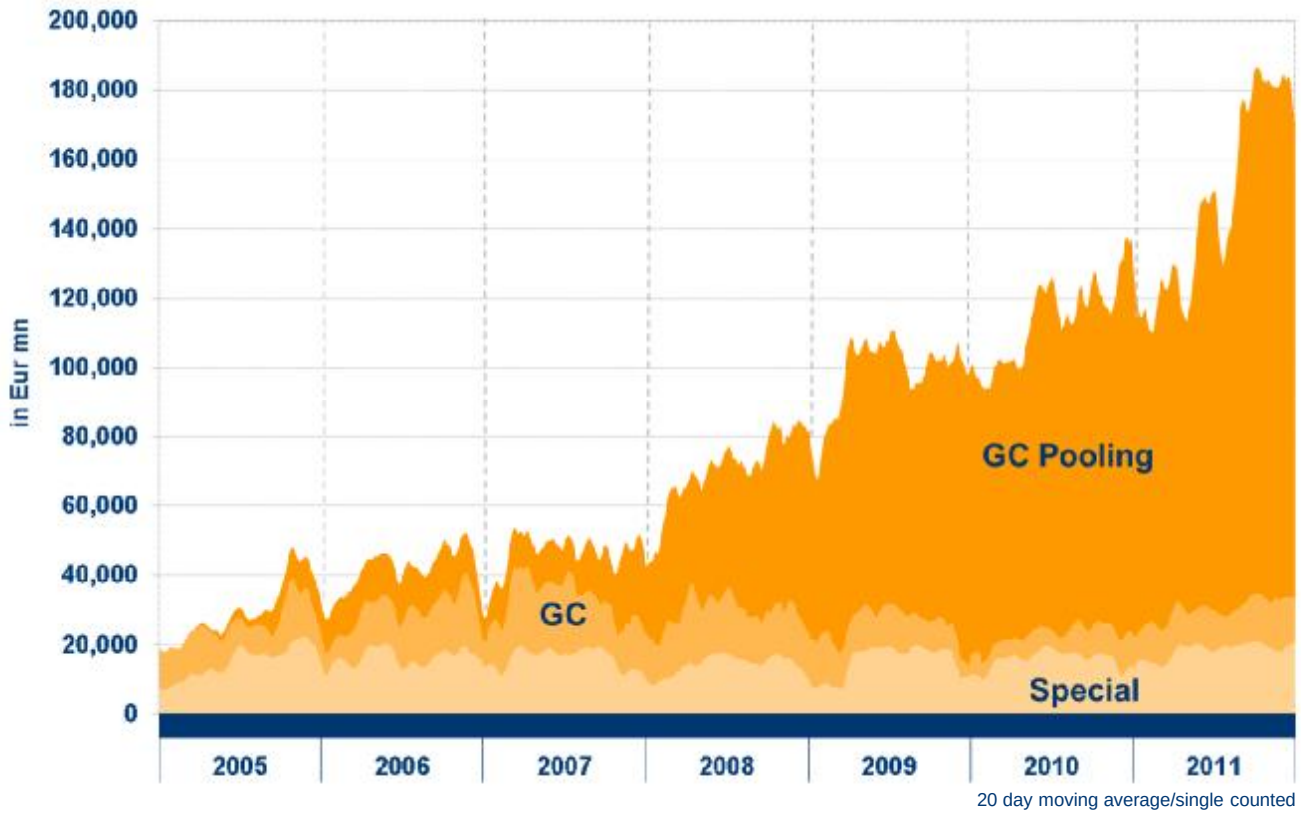
January 19th, 2012 – Global Securities Financing Summit

Marcel Naas, Managing Director
Eurex Repo

eurex repo

Continuous Strong Demand for GC Pooling

Outstanding volume has tripled since the beginning of the financial turmoil



20 day moving average/single counted

- **Total 96 participants**
  - Euro Repo: +27 in 2011
  - GC Pooling: +34 in 2011
- **New record** of daily outstanding volume **€199 billion** on September 27, 2011
- Annual growth rate 2005 to 2011 of **+69%** (GC Pooling)

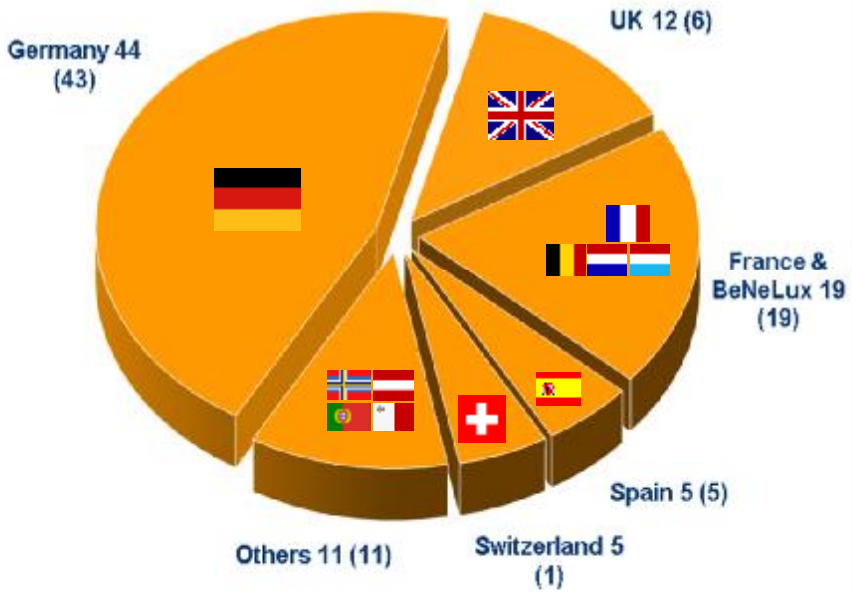
In 4th quarter of 2011 daily average outstanding volume **€180 billion**

Fast Expansion across Europe

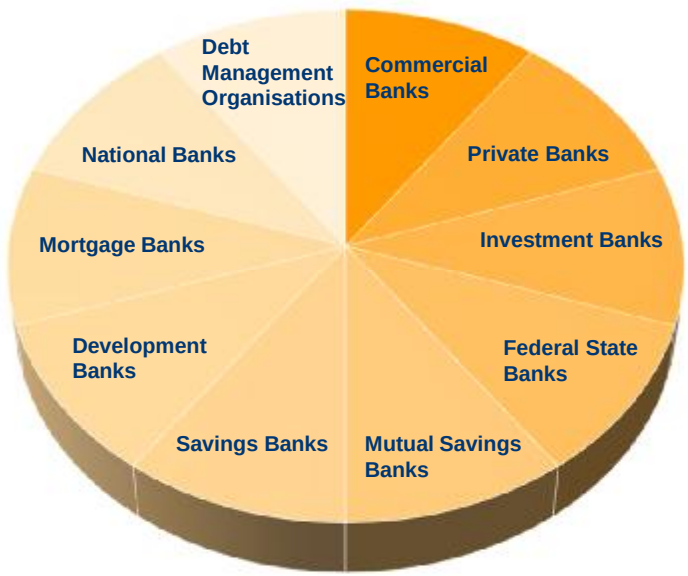
Active participants from 12 European countries

Total of 96 Participants (85 admitted to GC Pooling)

Participants by Countries



Participants by Type

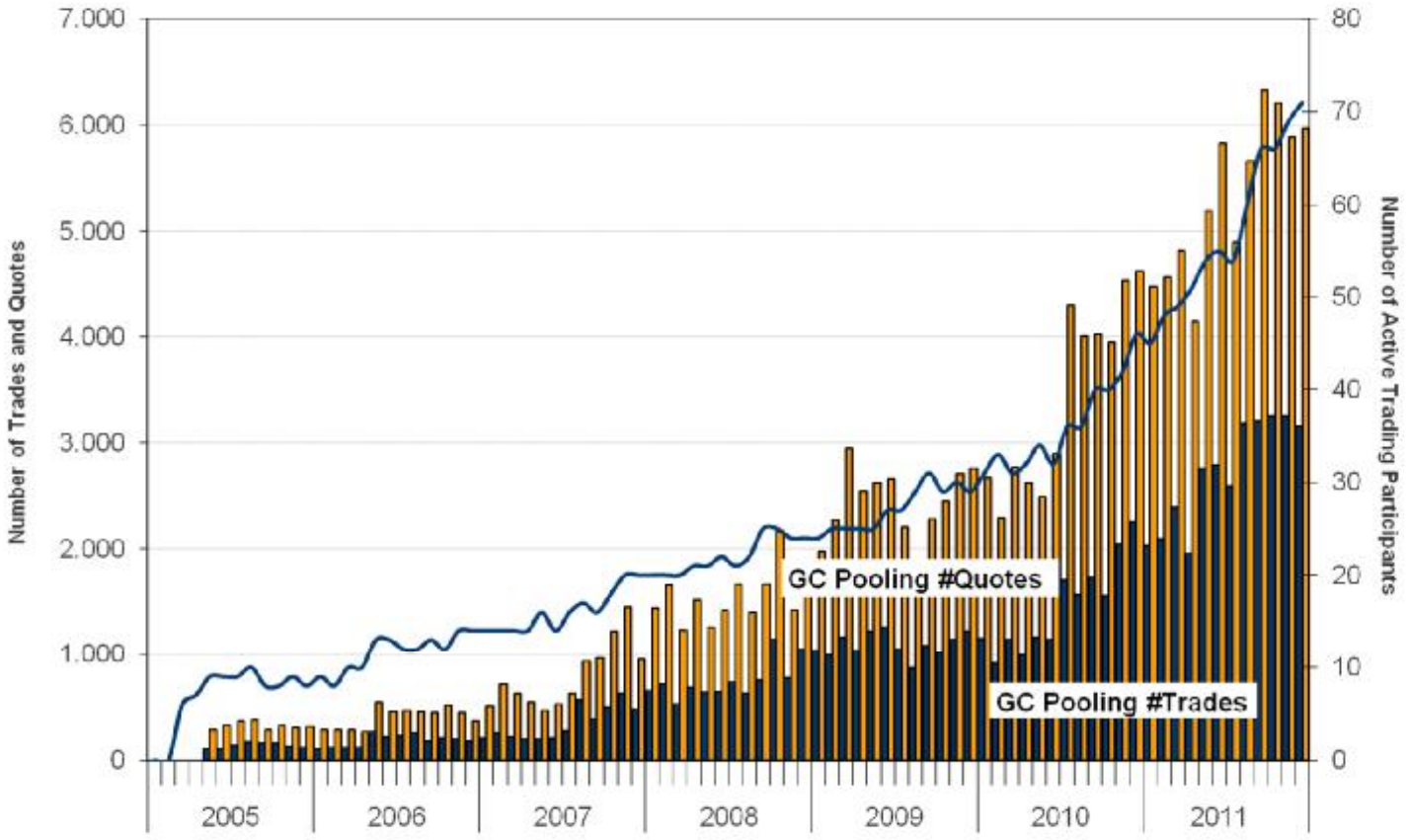


As of end of 2011

Outlook: **40+** participants across Europe are currently in admission

Growing Participant Network boosts Volumes

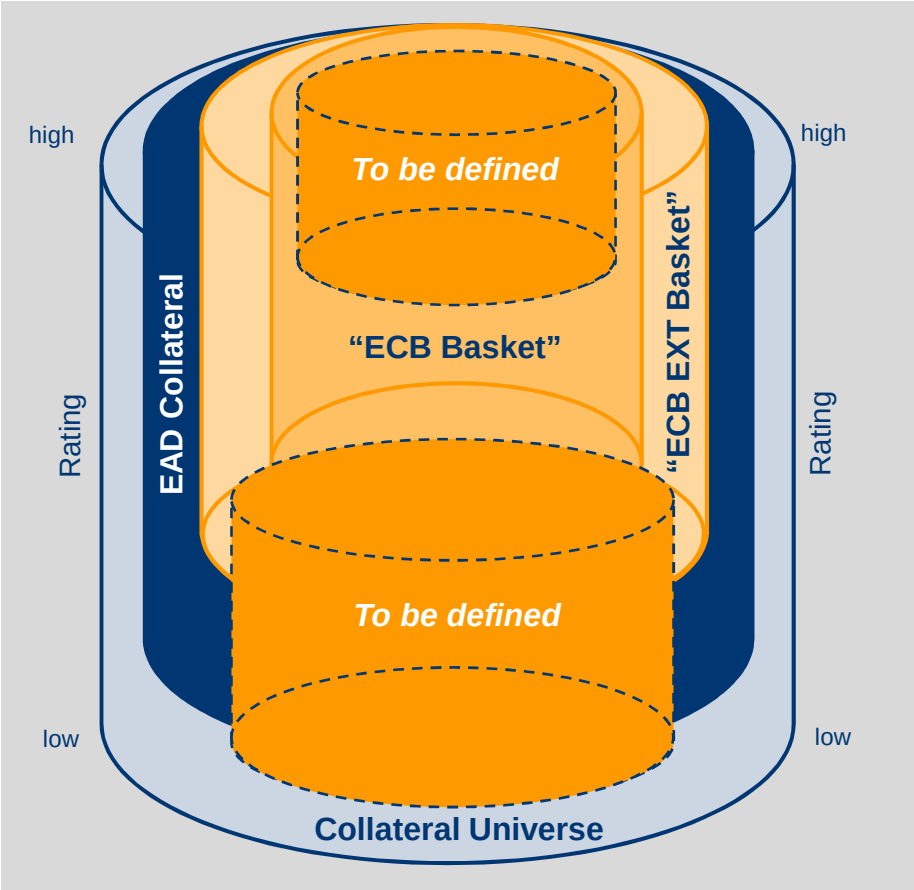
Number of quotes compared to number of trades from active participants



On average, every second quote results in a trade

Outlook – Introduction of Flexible Basket Structure

Driven by Basel III requirements and sovereign debt crisis

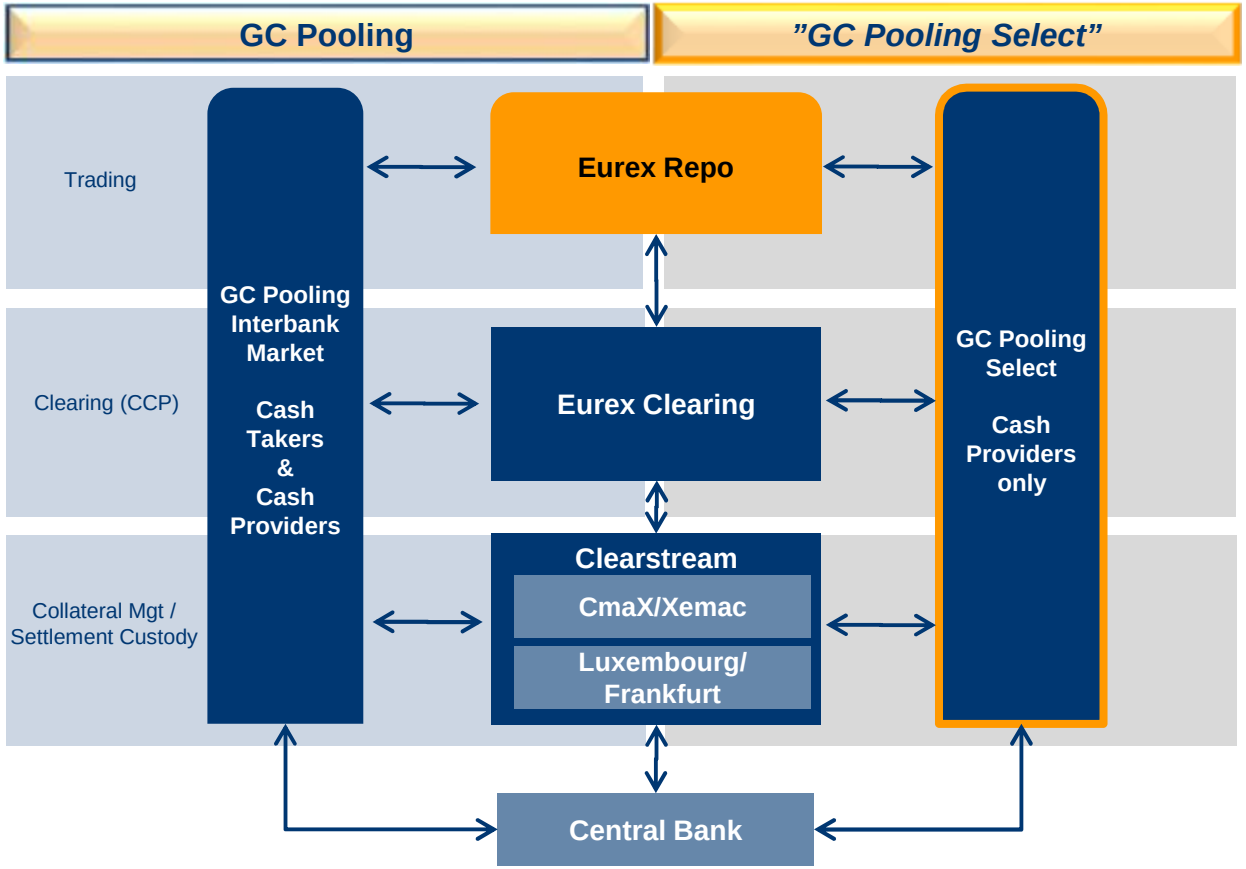


- Introduction of new flexible basket structure e.g. based on ECB Basket with:
  - Re-use functionality towards Bundesbank / ECB
  - Re-use functionality towards Eurex Clearing AG Margining
- Flexible basket structure allows multiple adjustments of eligible assets in case of regulatory changes or market requirements
- Implementation planned during first half 2012

Flexible collateral basket structure will allow multiple adjustments

Outlook – Introduction of *"GC Pooling Select"*

To re-create trust between banks and their existing customers



- New client segments:
  - Corporates
  - Insurance companies
  - Asset Managers
  - Hedge Funds
  - Others
- Use of proven GC Pooling value chain and services
- Selected banks - acting as "intermediaries" - will benefit from positive balance sheet effects
- Launch planned in Q4-2012

"GC Pooling Select" – Extension to new Client Segments